

**Resolution No. R-21-2024**  
**Adopted: October 10, 2024**

A Resolution of the Mayor and Council of the Town of Kensington Authorizing a Contract Agreement with Rose Brand East, for the fabrication and installation of new curtains for the windows and stage within the Drill Hall at the Kensington Town Hall.

**WHEREAS**, the Town requested proposals from theatrical curtain fabricators for the custom design and installation of new curtains within the Drill Hall for the windows, stage, and for new stage skirting, at the Kensington Town Hall; and

**WHEREAS**, Rose Brand East provided a proposal to design and install curtains for the Drill Hall windows and stage, along with designing and installing new skirting for the stage, as described within the Proposal (EXHIBIT A); and

**WHEREAS**, pursuant to Chapter II, "Government and Administration", Article 4, "Purchasing and Contracts", Section 2-404, "Awarding of Bids", the Council may decide by an extra-majority vote (defined as one more than a majority of those present and voting) to authorize the bypassing of any or all bid procedure steps in cases which, in the Council's judgement, warrant such action; and allow the Town Manager to directly negotiate with any supplier if it is in the Town's best interest; and

**WHEREAS**, the Mayor and Council have determined that it is in the public interest to authorize the Town Manager to accept the proposal from Rose Brand East, with a contract price of \$52,125.61, on the terms and conditions as set out in the Proposal, and as approved by the Town Attorney.

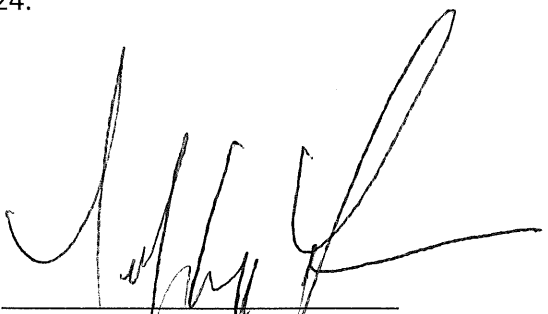
**NOW, THEREFORE, BE IT RESOLVED** by the Mayor and Council of the Town of Kensington, Maryland, that the Town Manager be and is hereby authorized to enter into a Contract in substantially the form attached, with a contract price not to exceed \$52,125.61, with Rose Brand East.

**Adopted** by the Town Council this 10th day of October, 2024.

**Effective** this 10<sup>th</sup> day of October, 2024.

**ATTEST: TOWN OF KENSINGTON, MARYLAND**

By:   
Susan C. Engels, Clerk – Treasurer

  
Tracey C. Furman, Mayor



# ROSE BRAND®

Rose Brand East  
4 Emerson Lane, Secaucus, NJ 07094  
800-223-1624 201-809-1730 Fax: 201-809-1851

Rose Brand West CALic. #1024256  
11440 Sheldon Street, Sun Valley, CA 91352  
800-360-5056 818-505-6290 Fax: 818-505-6293

## Quote

Quote Number: 361297  
Date: 9/12/2024  
Terms: Net Due upon receipt

### EXHIBIT A

Customer ID: 313054  
Quote To:  
  
TOWN OF KENSINGTON  
3710 Mitchell Street  
Town Hall  
Kensington MD 20895  
United States

Ship To:  
  
TOWN OF KENSINGTON  
3710 Mitchell Street  
Town Hall  
Kensington MD 20895  
United States

S/P Name: Michael Cucciarre  
S/P Email: Mike.Cucciarre@rosebrand.com  
S/P Phone: 201-809-1730 x241  
PO Number:  
Ship Via: Deliver

Comment: We will take down the old curtains and leave them for you to dispose of.

Line	Part	Quantity	Unit	Price	Ext Price
1	DRAP0001	24.000	Each	\$580.00	\$13,920.00
Details: Drape with Vertical Seams Material: Encore 64 in IFR 22 oz Various, Nap Down 9 feet - 4.00 inches high x 7 feet - 6.00 inches wide With 50% Added Fullness via box pleats Full Liner: Blackout Lining 54 in IFR White White, Sewn to webbing - laced sides and loose bottom Top: PP webbing grommets & ties, 3 in. webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in. Stage Right: Flat hem, 2 in. Stage Left: Flat hem, 2 in.					
10	VL220001	65.000	Yard	\$22.60	\$1,469.00
Details: Encore 64 in IFR 22 oz Black					
11	TECH0001	1.000	Each	\$125.00	\$125.00
Details: Hardware and anchors					
12	ADCK0001	12.000	Each	\$866.86	\$10,402.32
Details: ADC Track Kit Model 260 14.00 Feet wide x 14 Feet high Single-track-with-overlap-arms With Tension Floor Pulley					



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Line	Part	Quantity	Unit Price	Ext Price
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----- Kit Components -----

Kit Seq.	Part / Description	Qty Per
5.001	TR260002 2602 Master Carrier Solid Polyethylene Wheels with Overlap Arm	2.00 Each
5.002	TR170021 1701 Single Carrier solid polyethylene wheels	28.00 Each
5.003	TR170026 1703 Live End Pulley	1.00 Each
5.004	TR170030 1704 Dead End Pulley	1.00 Each
5.005	TR280065 2865 Tension Floor Pulley 3in Silver	1.00 Each
5.006	ROPE0054 Rope Durastron 1/4 In By The ft (Full Piece 1400 ft)	59.00 Feet
5.007	TR170012 1700-16 BESTEEL Channel 16ft	1.00 Each

20	DRAP0001	1.000	Each	\$830.00	\$830.00
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Details: Stage skirt  
 Drape with Vertical Seams  
 Material: Encore 64 In IFR 22 oz Various, Nap Down  
 2 feet - 5.25 inches high x 44 feet - 0 inches wide  
 With 50% Added Fullness via box pleats, Unlined  
 Top: Velcro send mating pressure sensitive velcro, 2 in.  
 female Velcro on back  
 Bottom: Chain hem lined, 5 in.  
 Stage Right: Flat hem, 2 in.  
 Stage Left: Flat hem, 2 in.

21	DRAP0001	2.000	Each	\$270.00	\$540.00
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Details: Stage skirt  
 Drape with Vertical Seams  
 Material: Encore 64 In IFR 22 oz Various, Nap Down  
 2 feet - 5.25 inches high x 9 feet - 0 inches wide  
 With 50% Added Fullness via box pleats, Unlined  
 Top: Velcro send mating pressure sensitive velcro, 2 in.  
 female Velcro on back  
 Bottom: Chain hem lined, 5 in.  
 Stage Right: Flat hem, 2 in.  
 Stage Left: Flat hem, 2 in.



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Line	Part	Quantity		Unit Price	Ext Price
22	DRAP0001	1.000	Each	\$500.00	\$500.00
Details: Valance Drape with Vertical Seams Material: Encore 64 in IFR 22 oz Various, Nap Down 1 feet - 4.00 inches high x 26 feet - 6.00 inches wide With 50% Added Fullness via box pleats, Unlined Top: PP webbing & grommets (no ties), 3 in. webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in. Stage Right: Flat hem, 2 in. Stage Left: Flat hem, 2 in.					
23	DRAP0001	2.000	Each	\$930.00	\$1,860.00
Details: Main curtain Drape with Vertical Seams Material: Encore 64 in IFR 22 oz Various, Nap Down 12 feet - 5.00 inches high x 15 feet - 0 inches wide With 50% Added Fullness via box pleats Reverse and Repeat, Unlined Top: PP webbing grommets & CCF-2s, 3 in. webbing with #3 grommets on 12 inch centers. Bottom: Chain hem lined, 5 in. Stage Right: Turnback, half width in. Stage Left: Flat hem, 2 in.					
24	TR170021	4.000	Each	\$7.52	\$30.08
Details: 1701 Single Carrier solid polyethylene wheels					
25	ROPE0054	90.000	Feet	\$0.30	\$27.00
Details: Rope Durastron 1/4 In By The ft (Full Piece 1400 ft)					
26	INST0001	1.000	Each	\$16,400.00	\$16,400.00
Details: Install the above stage curtains and window treatments using labor proficient in this work, paid at no prevailing wages.					
27	LFTR0001	1.000	Each	\$1,500.00	\$1,500.00
Details: Scaffold rental AND GENIE LIFT					
"Curbside" Freight Charge					\$2,500.00



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**\*\* Quote may not include applicable charge(s) for Freight \*\***

Sales Tax is based on the Ship To address, products, prices and quantities at the time of quotation; any changes made will therefore change the amount of sales tax charged.

I verify the above quotation accurately reflects our agreement and I approve fulfillment of this order on behalf of my company listed in the "Quote To" box. I also agree to the additional terms and conditions found at <https://www.rosebrand.com/customer/terms.aspx>. The appropriate deposit, if required, will accompany this acknowledgement of purchase.

Lines Total:	\$47,603.40
Miscellaneous Charges:	\$2,500.00
Discounts:	\$0.00
Estimated Sales Tax:	\$2,022.21
<b>QUOTE TOTAL:</b>	<b>\$52,125.61</b>

X Matthew J Hoffman Date: October 11, 2024

**\*\*Prices quoted are valid for 14 days from date quoted\*\***  
 Rose Brand reserves the right to modify prices without notice. Please check with your salesperson before placing the order to confirm real time pricing.